

Your dread:

Rate cases.

Over 1,000 data requests.

Millions of dollars at stake.

**It's about time, accuracy
and consistency.**

**It's about information,
teamwork and knowledge.**

It's about money.

In rate cases, utilities have millions of dollars at stake. And, they cost most utilities millions to prosecute. Not being technologically equipped for a rate case can cost your company dearly.

When you have a rate case to manage, you need to find information fast!

The last thing you want is to explain in a hearing why items have “fallen through the cracks.” You need to be thorough and precise.

You want to cut costs and not lose your corporate memory. You want to know where you stand with every single filing. You want reports to be a breeze, not a burden.

The solution:

The Dream[™] system is a rate case management solution that will save you time and money. Rate cases involve hundreds of data requests, tens of employees, and take thousands of man-hours to prepare.

If your goal is **to successfully prosecute rate cases**, gain full searchability and efficiency in information tracking, and establish a corporate memory while saving time and money, **please turn the page...**

“Generating timely responses to the numerous data requests in our latest rate case would have been physically impossible, if not for Dream[™].”

**Larry Willer
Director of Rates and Regulations
Kansas Gas Service Company**

Your typical rate case:



1000+ data requests: The Dream™ system reports provide real-time status information, allowing you to pinpoint progress on each data request. It keeps you updated via e-mail and system messages generated “on the fly.”



50+ staff involved: The Dream™ system provides the ideal collaboration platform, putting all employees' work together and minimizing the time spent on communication between them.



Lawyers & consultants: The Dream™ system efficiently brings together outside partners and geographically distributed employees, expanding your workspace boundaries and reaching every team member anywhere via secure VPN connections.



Meetings: The Dream™ system minimizes the time spent on meetings, providing an efficient messaging and collaboration platform.



Travel: Via secure connections to the system, geographically distributed employees can put their work together using the Dream™ system, minimizing travel time and cost.



Thousands of hours of time and effort: The Dream™ system streamlines the data request response, review and approval processes, saving hundreds of hours of work for your company. Searching information for consistency and for purposes of developing rebuttal testimony and briefs becomes effortless.



Mounds of information prepared and presented: The Dream™ system's collaboration, search, reporting and hardcopy preparation features speed up the flow of information. Its full-text search capability lets you find what you want anytime, from anywhere.

“The value of information is when it can be shared and applied to meet your business needs.”

“To-Do” List in a Typical Rate Case	Typical Approach	The Dream™ Approach
Assign Data Requests	Calls and/or e-mails, follow-up calls, meetings	Assign and track via your home page
Create Status Reports	Update spreadsheet, call, call, call, update, distribute via e-mail	Click-click
Reassign Items	Calls, e-mails, meetings	Click-click
Search for Information	Flip through pages, open-close many files	Enter keyword, get results
Hardcopy Preparation	Open template, type-type-type, close template, organize folders	Click-click
Finding Docket Filings	Flip through pages, open-close many files	Enter relevant criteria, get results
Legal and Management Review	Long meetings, many people	Review as necessary, by group or user
Track Confidentiality	Open confidentiality folder, flip through pages, calls, e-mails	Set up and enforce by user
Find Action History	Calls, e-mails, meetings	Click-click
Reminders	More calls and e-mails	Click-click; see messages on home page

Savings using DreamTM:

Task	Man-hours* Typical Approach	Man-hours* with Dream TM	Dream TM Savings
Preparation of Responses	2	1.5	0.5
Peer Review	1	0.5	0.5
Administrative Review	1	0.5	0.5
Legal & Rates Review	3	2	1
Hardcopy Preparation	0.5	0.1	0.4
Communication & Meetings	1	0.5	0.5
Total	8.5	5.1	3.4
Cost for 1000+ Data Requests at Average of \$75/man-hour	\$637,500	\$382,500	\$255,000

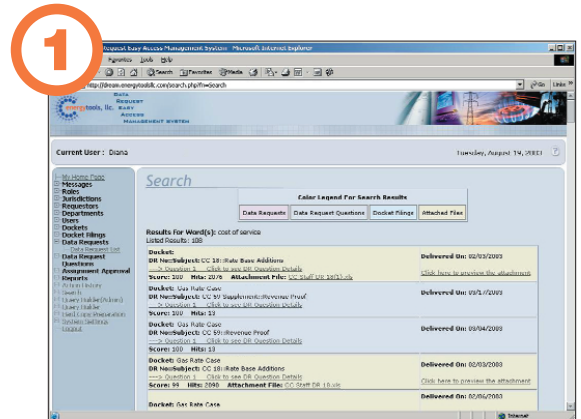
* Per data request

...and more:

- Monitor all filings' progress in real-time,
- Easily track deadlines with timely reminders,
- Create corporate memory of all of your filings,
- Quickly find any filed item with full search capability,
- Locate ALL relevant items easily to develop rebuttal testimony and briefs,
- Allow PSC/PUC staff to access finished items online via Internet

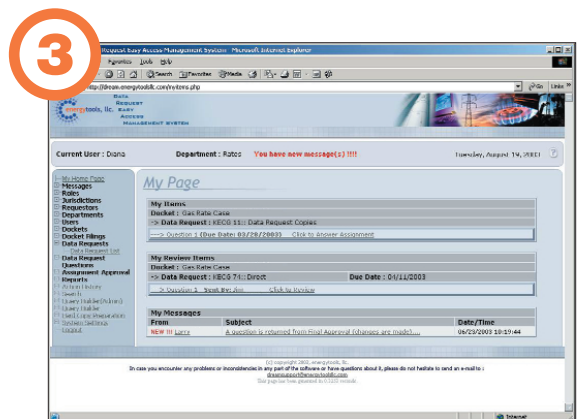
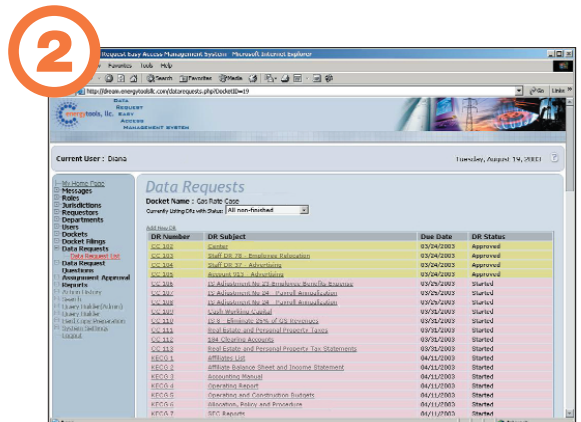
Dream™ features

- Easy to learn and use
- Web based flexible collaboration platform
- Fully searchable, quickly locate what you need (1)
- Real data in real-time
- Spans the whole case process
- Keeps track of review and approval
- Establishes a corporate memory



Dream™ benefits

- Easy and low-cost implementation, start using **the Dream™ system** within days
- Minimal server deployment and training, use online modules to conduct training
- Managers benefit from **the Dream™ system's** search capabilities and progress reports (2)
- Users benefit from **the Dream™ system's** custom menus and “My Page” screen (3)
- Company-wide instant access to latest case status and information
- **The Dream™ system** saves time and money from meetings and correspondence
- All historical filings remain accessible



**Contact us at (800) 719-5735 for your
free 30-day trial and we will provide you
access to the Dream™ system over the Internet.**



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